

Subject: RE: Beacon House Contract
From: Kelly Curtis Intagliata <KCurtis@marymountcalifornia.edu>
Date: 03/01/2017 11:55 AM
To: 'Lorena Parker' <lparker@sanpedrobid.com>

Thank you Lorena.
I haven't any questions or edits.

It is my own experience in leadership with other nonprofit organizations that I can say that contracting with the Beacon House for event support has been an option that is nothing short of fantastic. Two recent experiences with the Volunteer Center and the Rotary clubs of the South Bay have proven to me that Beacon House consistently provides hard-working and responsible workers.

From: Lorena Parker [mailto:lparker@sanpedrobid.com]
Sent: Wednesday, March 01, 2017 11:44 AM
To: Lorena Parker
Subject: Fwd: Beacon House Contract

Here's the attachment.

Lorena Parker
Executive Director
San Pedro Property Owners' Alliance
San Pedro Historic Waterfront
Business Improvement District
390 W. 7th Street | San Pedro, CA 90731
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----- Forwarded message -----

From: **Lorena Parker** <lparker@sanpedrobid.com>
Date: Wed, Mar 1, 2017 at 11:43 AM
Subject: Beacon House Contract
To: Lorena Parker <lparker@sanpedrobid.com>
Cc: Ben Schirmer <ben@hcbf.org>, Ben Schirmer <Ben.Schirmer60@gmail.com>, "Bezmalinovich, Augie" <ABezmalinovich@portla.org>, Bob Iannessa <bob.iannessa@avisonyoung.com>, Dan Salas <danny@longbeachcruises.com>, Dan Salas <dan.harbor.breeze@gmail.com>, Eric Eisenberg <ericeoban@gmail.com>, Eric Eisenberg <ericoban@msn.com>, Greg Morena <greg@thealbright.com>, Greg Morena <gregmorena@gmail.com>, James Brown <jbbbeer@msn.com>, Jonathan Williams <jwilliams@labattleship.com>, Kelly Curtis Intagliata <KCurtis@marymountcalifornia.edu>, Morris Warschaw <morris_warschaw@hotmail.com>, Nilda <Nilda@longbeachcruises.com>, Randy Wesson <Randy@wellingtonsigns.com>, Roger Cosgrove <rcosgrove@polahs.net>, Vincent DiMeglio <vinced55@yahoo.com>, "Warren A. Gunter" <w.gunter@sbcglobal.net>, Warren Hsiao <warren@parkhurstgalleries.com>

Good morning,

As discussed at our meeting this morning, here is the Beacon House contract.

Please note that they are keeping the same hourly rate of \$11.39/hour. The main difference is that they were working more hours than they were charging us for.

Furthermore, there were four rounds of negotiations plus the contract was presented to the Executive Committee.

Additionally, I also obtained another quote for service at \$25/hour.

Please contact me if you have any questions about the contract. Eric mentioned at the meeting that I should wait two days before signing and returning the contract.

Best regards,
Lorena Parker
Executive Director
San Pedro Property Owners' Alliance
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Business Improvement District**
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